

Message Text

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PAGE 01 BRUSSE 01971 061814Z

47

ACTION EUR-12

INFO OCT-01 NEA-09 ISO-00 OMB-01 TRSE-00 CIAE-00 PM-03

H-01 INR-07 L-02 NSAE-00 NSC-05 PA-01 PRS-01 SP-02

SS-15 USIA-06 ACDA-05 SAJ-01 (ISO) W

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O R 071727Z MAR 75

FM AMEMBASSY BRUSSELS

TO SECDEF IMMEDIATE

INFO SECSTATE WASHDC 3318

AMEMBASSY THE HAGUE

AMEMBASSY COPENHAGEN

AMEMBASSY OSLO

AMEMBASSY STOCKHOLM

AMEMBASSY LONDON

AMEMBASSY TEHRAN

USMISSION NATO BRUSSELS

USCINCEUR VAIHINGEN GERMANY

CSAF WASHDC

C O N F I D E N T I A L BRUSSELS 1971

E.O. 11652: GDS

TAGS: MASS, BE

SUBJECT: F-104 REPLACEMENT

REFS: A) SECDEF MSG 051431Z MAR 75

B) BRUSSELS 1830

1. IN REF B, WE ASKED FOR AUTHORITY TO MAKE PUBLIC SECRETARY CLEMENTS' ANNOUNCEMENT TO CONSORTIUM DELEGATIONS THAT US AGREED TO CONTINUED PARTICIPATION BY CONSORTIUM MEMBERS UP TO 15 PERCENT IN F-16 SALES TO THIRD COUNTRIES BEYOND 100 PERCENT RECOUP POINT. ASIDE FROM THE OBVIOUS ECONOMIC AND FINANCIAL ATTRACTION, THIS NEW US OFFER IS A KEY POLITICAL CONCEPT. IT SHOWS THE EUROPEANS THAT THE US RECOGNIZES AND IS MOVING TOWARDS A GENUINE PARTNERSHIP WITH EUROPE. THIS IS A MOST IMPORTANT POINT IN OUR FAVOR AS MOMENT OF DECISION APPROACHES HERE.

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2. AMBASSADOR IS GIVING A RECEPTION EVENING OF MONDAY, MARCH 10
FOR DOD TEAM COMING TO BRUSSELS TO PRESENT FINAL US OFFER TO
CONSORTIUM. NUMBER OF KEY BELGIAN PERSONALITIES IN GOVERN-
MENT, INDUSTRY AND PRESS WILL BE PRESENT AS WELL AS CONSORTIUM
REPS FROM OTHER COUNTRIES AND LOCAL GENERAL DYNAMICS AND PRATT
WITNEY REPS. IF IT DOES NOT BECOME GENERALLY KNOWN
BEFORE THEN, THE BROADENED U.S. OFFER IS ALMOST CERTAIN TO BE
MENTIONED AT THAT TIME. IT WOULD BE DIFFICULT AND SELF-DEFEATING
TO STONEWALL IF APPROACHED ON SUBJECT, HENCE REQUEST AUTHORIZATION
TO CONFIRM IF ASKED.

FIRESTONE

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Message Attributes

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Margaret P. Grafeld
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05 JUL 2006

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